



José Ramos Escobar

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EDUCATIONAL LEVEL:

Masters Degree in Construction Management, ITC / UniSon
PE, BS in Civil Engineering, Universidad de Sonora, Hermosillo, Son.

CAREER SUMMARY:

Director for Production, Budgeting, Cost Control, Planning, and Management on Residential & Urban Projects; Project Manager of Housing Developments: Planning and Controlling Projects consultant; Expert in Public Proposals and Cost Engineering in Mexico; Specialist Estimator for Water and Sewer Infrastructure, Land Moving, Public Roads and City Building Projects; Information Technology Manager, specialized on Novell Netware and Linux OS; Technical & Commercial advisor for use and applications of Hydrated / Quick Lime, soil stabilization and special purposes for Lime; Appraise specialist on Mercantile and Civil Trials

CONSULTANT:

Consultant on Scheduling and Project Control for Construction Firms in Hermosillo, Son.; Consultant / Expositor on Cost Analysis and Unit Prices for Mexican Chamber of Construction (CMIC); Consultant / Expositor on Public Proposals and Planning & Managing Projects for CMIC (**since 1999**)

PROFESSOR:

University Professor – Tecnológico de Estudios Superiores de Monterrey (since 2003): *Construction & Project Management (classes taught in English); Structural Systems I, II & III (Concrete, Steel & Wood Structures Design); Mathematics and Engineering Mechanics*
Masters Professor – Instituto Tecnológico de la Construcción (since 2005): *“Costs Analysis” and “Planning, Programming & Managing Projects”;*
Technical Professor, UTH (2000-2002): *“Communications Software” and “Systems Design”*
University Professor - UniKino (2000): *Networking Applications*
Mathematics Professor - CONALEP Hermosillo II (1986-1990)

COMPUTERS:

Software for Budgeting, Project Scheduling (Primavera Project Planner, MS Project), Structural Design (STAAD Pro); IT for Operating Systems Novell 6.0 and Linux RedHat 6.x / 7.x, FreeBSD 8.0

IMPROVEMENT:

Building Code Diploma from Hermosillo Association of Architects (2011); Ethics and Certification PDHD by ITESM (2008 - 2011); Micro-learning; Didactic Techniques and Strategies; and Basic Workshop “Project Oriented Learning” ITESM (2003-2004); Construplan training platform “Working team” (2001-2003); ITESM Networking Course (1999-2000); Planning and Scheduling with Primavera Project Planner (1998); French language (1995-1997); Self-Management of Time (1995); Techniques on effective meetings (1995); Rational Process of Analysis and the Intelligent Solution (1995); Quality-Productivity Course (1994); Integration and Seminar for Management Staff (1994); Time Management Techniques (1992); English language (1984-1987); Integration of Demographic Variables in Planning (1982); Industrial Electronic Engineering – partial (1979-1981)

LANGUAGES:

Spanish (Native); **English** (TOEFL = 603); **French** (Certificat Élémentaire); **Italian** (Basic level)



EMPLOYMENT HISTORY:

Since 2007: Promotora de Hogares, S.A. de C.V. (ProHoSA):

Project and Construction Manager for Housing Developments, on charge of "Corceles Residencial" (1200+ homes & commercial lots), "Pueblitos" (90+ homes), "Tosali Residencial" (87 residences), "Torre Plata" (180 homes), "Monterregio" (289 expected houses), "Terrazas del Mirador" (4 high-end residences) and "Monarca Residencial" (790+ expected houses) in Nogales, Son. (<http://www.promotoradehogares.com>)

2003 – 2007 Calhidra de Sonora, S.A. de C.V.:

Technical and Commercial support; Assistance to mayor customers and distributors in Arizona, California and Mexican market; Explore new markets for lime and quicklime applications and industrial process

1990 – 2003 Grupo Construcciones Planificadas, S.A. de C.V. (Construplan):

Proposals/Bids Manager; Senior Estimator; Expert in Public Proposals and Cost Analysis; *Estimator* in "Sundt y Asociados" projects (a joint venture with SundtCorp in Tucson, Az); Networking & Systems Administrator; IT Administrator (Local Network and Internet data connection); Development of Cost-Estimating Software; Responsible for department personnel

Achievements:

- o Constant increase of bids and clients' accounts during the 14 years of labor, maintaining committed and flexible personnel, with minimum rotation and great stress control
- o Development and implementation of costs databases, estimate systems and quality control to fulfill requirements on Proposals for Mexican Public Works and International Investors
- o Establishment of Procedures for ISO certification in administrative systems
- o Systematization of administrative processes and proposals integration to countable systems
- o Information Technology Manager; design of local network from its first PC's to current telecommunications site with dedicated connections and satellite links

<http://www.construplan.com.mx>

1987 – 1990 Industrias Metálicas del Pacifico, S.A. de C.V.:

Designing on reinforced concrete and steel structures; Evaluation of Actual Operating Structures; Assistance on Planning and Scheduling Control; Estimator

Achievements:

- o Design and structural calculations for projects "La Canasta" in Sonora and Chihuahua
- o Design of 3-dimensional structure at "Casa de Bolsa Vector" (Edificio Bancomer Navarrete)
- o Structural calculation in remodeling Holiday Inn Hotel in Hermosillo (now Fiesta Americana)
- o Structural design on first expansion of CIMA facilities (Hermosillo's Industrial Park)

1979 – 1987 Federal Fishing Department:

Specialized Information Annalist (1981); Assistant of annalist (1979); Administrative assistant (1979)

Main responsibilities:

- o Evaluation of programs of the Fishing Sector for the Internal Committee of Administration
- o Statistics control and physical-financial analysis for COPLADES and State Coordination of Budget Administration
- o Statistics for experimental aquaculture farming in project "La Atanasia / Mélagos"

Since 2005 Various activities:

- Professional Service for the elaboration of proposals in Baja California, Sonora, Chihuahua and Sinaloa (www.ramos.pro current)
- Appraise specialist on Mercantile and Civil Trials, First District Court in Hermosillo (1990-2000)
- Associate Administrator on the Instituto Tecnológico de Hermosillo Computer's Central (1999)
- Air conditioned technician (1978)
- Editor's assistant; Operator of printing devices and linotype (1975-1977)